

**PLEASE RETURN IMMEDIATELY**

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# WPKSä

## Wireless Product Knowledge System Manufacturer Partner Agreement

TESSCO is dedicated to the ongoing improvement of knowledge delivery to wireless communication professionals. TESSCO's Wireless Product Knowledge System (WPKS™) will objectively present my organization's product data, specifications, and images to the customer in the *Your Total Source*ä *Buyer's Guide* and on *TESSCO.com*ä through electronic searches, charts, cross-references, and indexes. TESSCO will present our products, at the time of decision and purchase, as part of a complete customer solution. TESSCO will provide my customers with objective, accurate and up-to-date, product knowledge and 24/7/365 customer service and support.

**My Company** will actively refine and reconsider our product offering and descriptions contained in WPKS™ and will maintain ongoing dialogue with TESSCO in order to optimize our product information and presentation. To guarantee that TESSCO is able to include our products in their valuable knowledge tools- provided to industry buyers— regardless of where they make their purchase— we agree to pay a *Quarterly Maintenance Fee* which will be based on the count of our active SKUs in the WPKS™ as of the last day of the quarter billed. The **Quarterly Maintenance Fee** will be calculated based on the greater of \$12.50 per SKU or 1.25% of total value of "list price" for each and all SKUs actively maintained in the WPKS™ system (to be no less than \$12.50 and no greater than \$125 per SKU). A minimum total program fee of \$500 per vendor per quarter will be applied. The **Initial Set-Up Fee** for new items will be a one-time fee of the greater of \$100 or 10% of "list price" (not to exceed \$500 per SKU). The *Quarterly Maintenance Fee* will apply to a new product in the quarter following SKU setup, and for the duration of the inclusion of that product in the WPKS™ system. All fees are due not later than 30 days after invoicing; TESSCO reserves the right to set off past due invoices against payments due vendors.

By signing below, I designate my company a participant in this WPKS<sup>ö</sup> program.

_____		_____
PRINTED NAME OF APPROVING OFFICER		COMPANY NAME
_____		_____
OFFICER SIGNATURE		DATE
_____	_____	_____
ALTERNATE CONTACT NAME	EMAIL	PHONE
_____		
INVOICE ADDRESS		

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FAX TO: 410-229-1125

MAIL TO: | WPKS<sup>ö</sup> c/o TESSCO  
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