

**Course Name:** Project Management

**Course Overview:**

Industry has recognized the importance and the financial benefits of having Project Teams with enhanced skills in managing large, complex projects. This course covers the entire spectrum of managing a project; it begins with a thorough understanding of the project cycle and the customer's requirements and closes with a review of "lessons learned" on the project.

**Course Length:** This course is an intensive 2-day course.

**Who should attend?**

- Project Managers
- Program Managers
- Product Managers
- Support Staff
- Sales Managers
- Executive Staff

**You will learn:**

This course is designed to enhance the project management skills of all participants. It will enable the participants to understand the specific tools available as well as the integration of the entire project system.

**Prerequisites:** None

**Course Fees:**

- 2 day course at your location \$12,000 for up to 20 attendees
- 2 day course at TESSCO \$600/person

**Customizable Course:** Yes

**Course Content:**

Presale Project Management Processes

- Project Management Process Map Overview
- Requirements definition
- Risk analysis
- Site walk
- Outsourcing
- Acceptance Test plan
- Project Planning techniques/tools
- Pro forma P&L
- Proposal Process

- Discussion of specific successes and failures with Project Management concepts
- Exercises to refine skills/techniques

#### Post-sale Project Management Processes

- Process Map Overview
- The change order process
- Detail Design Review
- Financial Data
- Project Metrics
- System Test/punch list resolution
- Exercises to refine PM skills/techniques